

PittBusiness.

College of Business Administration

# Ranked among the nation's best business schools, Pitt **Business will take you From** the Classroom, To the City, To the World.

This journey is a transformational experience. You will forge your own path by taking courses that are globally focused and grounded in experience-based learning. You will develop a professional network to advance your career opportunities. And, you will have the confidence to succeed because of the exceptional support that you will receive from our outstanding faculty and professional staff.

### **Ranking of Public Business Schools**

Best Business School

- Poets & Quants

**Business School in PA** 

Poets & Quants

"Getting Grads the Jobs They Want"

- Poets & Quants

for Student Diversity

- Poets & Quants

Academic Advising

Poets & Quants

**Business Schools by Recruiters** 

- Bloomberg Businessweek

**Career Advising** - Poets & Quants

of Public Business Schools

- U.S. News & World Report & **Bloomberg Businessweek** 



### **Academic Excellence**

### **Learn From Two Kinds of Teachers: Acclaimed Faculty and Real-World Experience**

Strong academics are the foundation of Pitt Business. While studying for the Bachelor of Science in Business Administration degree, you have endless options to customize your education to fit your ideal career path.

You can double major in business and complete cross-disciplinary business certificates. You can also enroll in our accelerated degree programs — including an MS in Accounting, MS in Information Systems, and an MBA — which allow you to earn both your bachelor's and master's degrees in around four years. Furthermore, you can take advantage of the University of Pittsburgh by earning a second degree from Pitt's Dietrich School of Arts and Sciences.

Regardless of which academic path you choose, you will embark on a wide array of hands-on learning experiences that bring the content to life. That is because experience-based learning is the foundation of our curriculum. From this, you will emerge with the intangible quality that every business prizes the most: the ability to make a difference.

### The classroom is where your journey begins.

Pitt Business is continually ranked in the Top 20 or better of U.S. public business schools by leading publications, and Pitt is a founding member of AACSB International, the world's leading accreditation body for higher education business programs. Pitt is also a member of the Association of American Universities, a highly prestigious group of 62 leading research universities in the United States and Canada.





Bachelor of Science in Business Administration Requirements	Credits
Business core curriculum	36
Liberal arts requirements and electives	51
Major requirements	15–21
Electives	12–18
	• • • • • • • • •
Minimum credits to graduate	120

# **Explore Your Options**



### **Business Majors**



Accounting

Business **Information Systems** 





Global Management



### **Pitt Business Honors Program**

Our honors program offers an enriched business curriculum and close interactions with professors in graduate school-style seminar courses.

Additionally, honors students are eligible for our Haller Global Honors Fellowship, an early exposure study abroad program in Dublin, Ireland. Our honors program is meant for our most academically driven students. Learn more about the requirements: www.cba.pitt.edu/honors



Supply Chain

Management

YOU

Marketing

Complement your major with certificates designed to enhance your skills across disciplines and increase

**Business Certificates** 

your marketability to employers.

**Business** Analytics

International Business

Management









### **Cross-Disciplinary Options**

Enhance the value of your degree by double majoring in two business disciplines, earning a second Pitt degree from outside the business school, or enrolling in an accelerated degree program.

Bachelor of Arts in **Health Services** 

University of Pittsburgh



Accelerated Graduate Degrees MS Accounting



MBA

MS in Information Systems



Other University Certificates



"My professors always go out of their way to make sure I am getting the best and most complete education that I can. Pitt Business is a small enough business school that it allows students to form close connections with faculty and peers, but is big enough that it provides countless opportunities outside of the classroom."

#### **Rachel Dugan** Class of 2020

Human Resources Management and Finance

## **Faculty**

Our faculty are central to our hands-on, experiential learning environment. They offer you the best of both worlds: real experience from the professional world and academic excellence through their scholarship. Many of our professors also teach in Pitt's Joseph M. Katz Graduate School of Business. But what truly sets our faculty apart is their caring attitude toward our students.

14:1 Student-to-Faculty Ratio



# **Academic Advising**

### **Nationally Recognized**

Ranked third among public programs, our academic advisors stand a cut above the rest. They pride themselves on getting to know you and how you can maximize your abilities and opportunities both at Pitt and in life. You get to work with the same advisor throughout your four years at Pitt Business. This one-on-one support is a big part of why 100 percent of students who start at Pitt Business graduate on time.

### **Strengths-Based Approach**

Pitt Business is certified by Gallup as a strengths-based business school. The certification attests to our comprehensive advising support based on the CliftonStrengths assessment. The tool helps you discover what you naturally do best and then apply this knowledge to reach your goals. This same CliftonStrengths assessment is used by 90 percent of Fortune 500 companies.



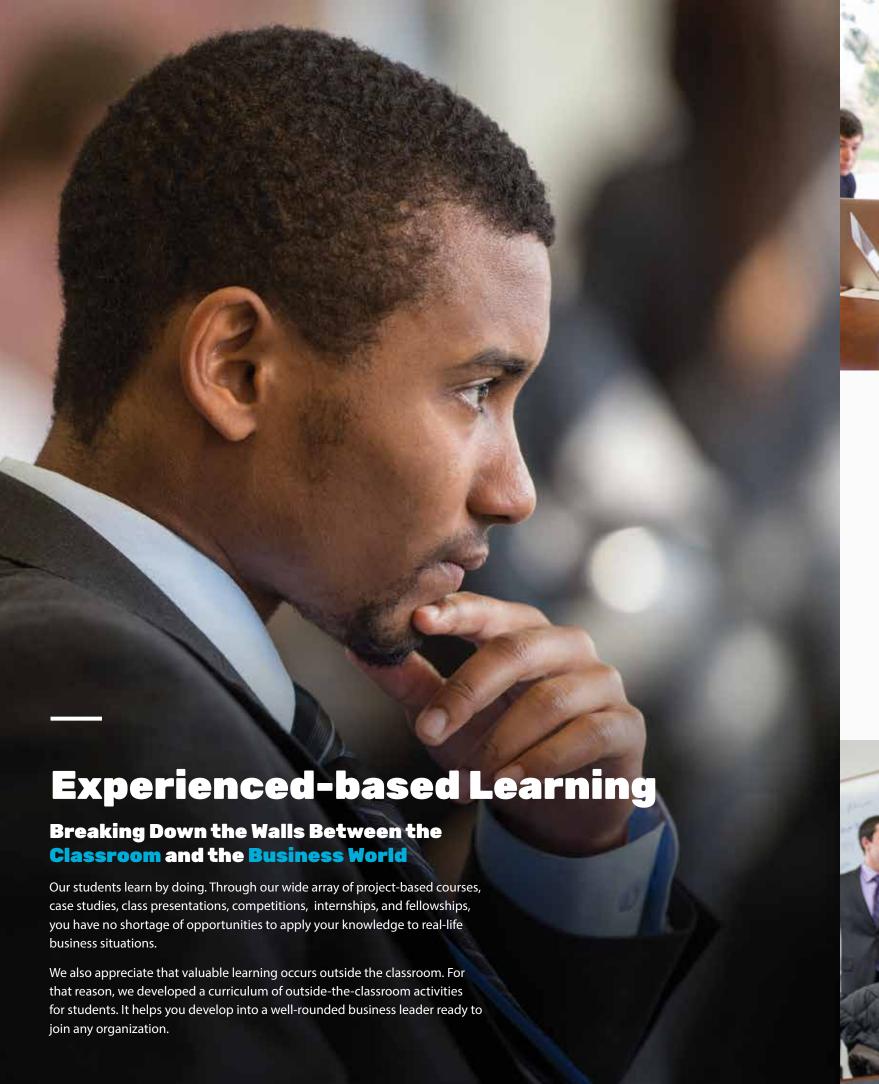
"I truly believe that Pitt Business has the best academic advisors, period. Since the first day we met, my advisor and I have been able to develop a personal relationship that encourages trust and appreciation. My advisor really got to know me, my goals, and my story."

### Stetson Fenster Class of 2021

**Accounting Major** 









### **Lead a Marketing Agency**

In the Projects in Marketing course, you get the experience of working for a full-service marketing agency — the lively brainstorms, the intimidating deadlines, and the thrill of seeing your own ideas come to life — by creating your own strategic marketing campaign for clients. The NFL and the Pittsburgh Steelers, FOX Sports, USGA, American Eagle Outfitters, Honda, Nissan, Chevrolet, and the Greater Pittsburgh Community Food Bank have partnered with our students on past projects. At the conclusion of the project, you present your campaign to company executives. In recent years, students in this class have won 10 national marketing competitions based on their work.

### **Manage an Investment Portfolio**

Our Socially Responsible Investment Portfolio lets you manage a fund valued at several hundred thousand dollars, working under the guidance of a faculty member who is a former senior vice president of capital markets for major investment banks. In this project, you have two important objectives: (a) earn a high return on investment and (b) only select equities that meet socially responsible criteria.

To date, returns on the fund have regularly outperformed the S&P



### **Create the Next Big Idea**

You have many outlets to nurture your entrepreneurial spirit at Pitt Business. We offer a Certificate Program in Innovation and Entrepreneurship that provides a solid academic foundation. You can also receive professional guidance from our Executives in Residence who have experience in founding successful companies. There are a number of platforms to bring your ideas to life. Pitt hosts an annual university-wide startup pitch competition and hackathons on rotating topics.





"I have the opportunity to explore all possible career paths within the business realm because of the flexible nature of the classes offered. The variety of curriculum makes it easy to determine a major, while projects give insight into specific industries. My learning is enhanced by both hands-on learning and client-facing projects, which allow students to prepare for internships, and their future."

### Maggie Moses Class of 2021

Marketing and Supply Chain Management Major

### **Class Profile**

2,100 Total Enrollment

**387** 

Freshmen Enrollment

48%

Freshmen Admitted **56%** 

Pennsylvania Residents

44%

Non-Pennsylvania Residents

**1280 - 1400** SAT Score, Middle 50%

**28–32** ACT Score, Middle 50%



## Career Development

# "You Have What Our Company Needs"

Your professional development is of the utmost importance. Our Career Development Office fully supports your development into a business leader — everything from crafting your first resume to negotiating your job offer.

We are ranked the No. 1 program in the country for "Getting Grads the Jobs They Want." Our students have incredible access to resume-building activities, such as micro-credentials in digital marketing, sales, real estate finance, data analytics, and consulting, and to employment opportunities through our career conference in Pittsburgh, which draws at least 100 companies annually.

# Portfolio of Career Development Programs

- Major-specific advising from Executives in Residence
- Student Professional Development Consultants
- Personalized career development advising
- Online skill certification program
- Alumni Student mentoring
- Professional Academies in Real Estate Finance, Sales,
   Data Analytics and Consulting
- Digital Marketing Institute
- Company site visits in Pittsburgh
- Regional networking treks to cities such as New York City









### **Find Your Mentoring Match**

You can connect with hundreds of Pitt Business alumni for career support through our Mentoring Match program. You find your best alumni match based on job title, company, industry, location, and more. These connections allow you to receive career tips, networking support, career coaching, job shadowing — and sometimes even a job offer.

### **Gain Certifications in Digital Marketing**

Our Digital Marketing Institute gives you the opportunity to prep for certifications in Google Analytics and Google AdWords. Taught by the founder of a digital media company, this program equips you with the important skills for today's digital marketing professionals. The program is just one of the micro-credentials we offer.





"My internship with the Pittsburgh Pirates has been incredible in showing me the ropes for different human resources functions, such as hiring, policy, and compensation. I am beyond excited to go to work every single day"

### Abbey Vinisky Class of 2021

Human Resources Managemen

# Real-World Business Experience

### **Work in Our Trading Room**

As a finance or accounting student, you take classes in this 3,000-square-foot lab modeled after a trading room floor. You learn how to use the same Bloomberg and S&P Capital IQ software used by Wall Street professionals. You can also take a graduate-level finance practicum course in business where you manage a fund valued at over a half-million dollars.

### **Put Leadership and Ethics into Practice**

Our Certificate Program in Leadership and Ethics (CPLE) allows you to work directly with nonprofits and businesses on social responsibility projects. CPLE students have conducted global sustainability projects in Italy and France, developed a Food Abundance Scorecard for Pittsburgh neighborhoods lacking access to nutritious food sources, and managed a fund to support community economic development and historic renovation. The CPLE lets you complete these types of projects in your sophomore and junior years. Then, as seniors, students complete a legacy project in which you create an annual service-oriented program.

### **Ranking of Public Business Schools**

#1

#4

#6

"Getting Grads the Jobs they Want"

Best Program by Recruiters

Best Career Advising Student Profile

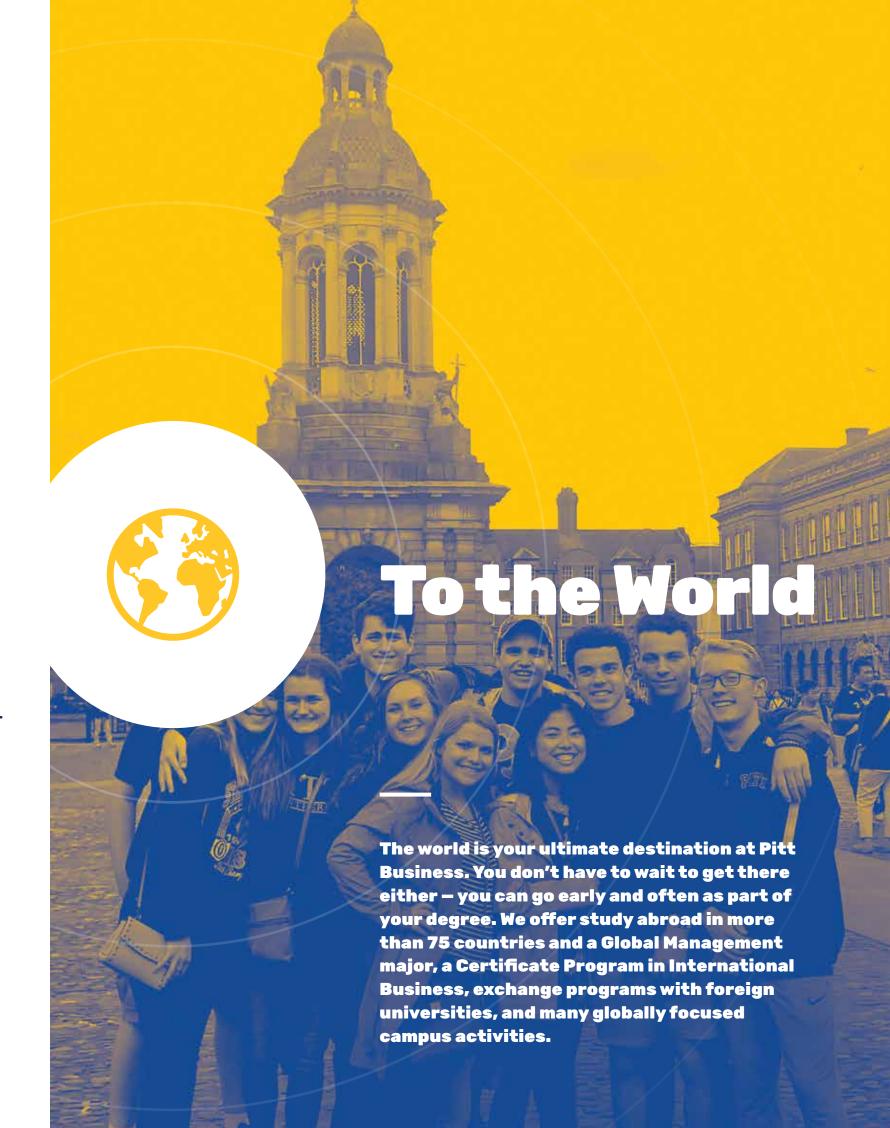
**650** 

companies have hired our students for jobs and internships

95% Placement Rate

120+

companies that attend the Pitt Business Career Conferences **96%** Internship Rate





### **Global Business Institute**

Our Global Business Institute (GBI) operates in Buenos Aires, Florence, London, Shanghai, and Sydney. The GBI lets you take business courses taught by Pitt-approved faculty and complete guaranteed professional internships. Many courses also count toward the academic requirements of our Certificate Program in International Business.



Our Plus3 program offers early study abroad for rising sophomores. You take a three-credit course and explore international business in a specific country. Locations have an industry focus: Argentina (healthcare management), China (smartphone industry), Costa Rica (coffee), Ecuador (flowers/chocolate), Germany (automotive), Italy (textiles), South Korea (smart systems), and Vietnam (international development).



"Traveling on a two-week program to Germany in the summer after my freshman year through Plus3 was an unforgettable experience. Throughout our collaborative project with the University of Augsburg, I was able to learn about German lifestyles, better appreciate its culture and customs, and interactively examine the German business environment. Additionally, the program paved the way for wonderful friendships and experiences."

## Krishna Subramanian Class of 2020

Finance and Business Information Systems

# **Become Immersed Internationally**

### **Serving the Global Community**

Our global service-learning programs are long-term commitments between Pitt Business and community partners abroad. They offer coursework for academic credit and international travel over Spring Break to perform consulting work. You can participate in a project with a community organization in Puerto Rico that is seeking to protect the country's disappearing urban wetlands. Or you can work with a nonprofit in Bolivia that supports disabled youth by helping it to grow its revenues. Another option is to assist an organization in Trinidad and Tobago that is developing eco-tourism in the region.

### **Studying the Tech Industry in Europe**

Our Haller Global Honors Fellowship gives you the opportunity to visit large tech companies in Dublin, Ireland. The city is home to the European headquarters for many American firms. Site visits include Google, Facebook, and Microsoft. This program is for incoming honors freshmen and is held in the summer before your freshman year. You will complete an accelerated course for several weeks in Pittsburgh and then travel to Dublin for two weeks.

100%

of qualified students receive a study abroad scholarship **60%** 

of students study abroad at least once before graduation

**21**%

of students complete an international internship

75+

countries are available for students to study abroad











Our student organizations offer high-quality leadership and networking experiences. We have more than two-dozen student organizations with a business focus. They encompass the various business majors, specific industries, honors organizations, co-ed professional business fraternities, and specialized groups.

# Outcomes of Participation in Pitt Business Student Organizations:

#1

predictor of landing a job at graduation

number of business-focused student organizations

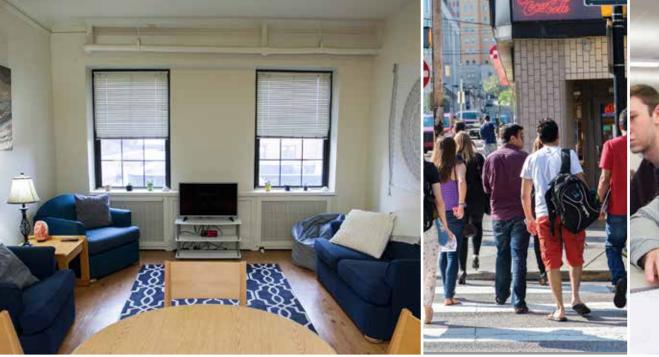
\$2,700 higher salary on average

.....

"As a student at Pitt Business, the community within the larger Pitt community is absolutely the thing that I enjoy most. The curriculum is built to ensure that no one is insulated in just one discipline, and it shows. I've had the opportunity to participate in the Socially Responsible Investment Portfolio, which helped me find my passion for investing and gave me a foundation of knowledge."

Matthew Jones
Class of 2020

Finance









### **Living Learning Community**

As an incoming freshman, you have the opportunity to live in our Living Learning Community in Bruce Hall. Located in the heart of campus, this renovated residence hall offers suite-style accommodations where you have your own kitchen, bathroom, living room, and closet space. You will also enjoy the experience of residing alongside fellow business students and receive special benefits, including Bruce Hall-specific events and site visits and enhanced networking with recruiters and alumni.



### What is the Pitt Business Living Learning Community?

The Living Learning Community model puts you in a residence hall of fellow freshmen from Pitt Business. You are surrounded by peers who are taking similar classes and have shared interests. This makes it easier to form friendships and get involved in our student organizations. The experience leads to a wonderful first year at Pitt Business.

Organizations that have recently hired Pitt Business students

Abercrombie & Fitch **GE Capital Newell Rubbermaid General Electric** Norfolk Southern Accenture Aflac **General Motors** Northrop Grumman **ALDI Giant Eagle** Northwestern Mutual **Amazon** GlaxoSmithKline Ogilvy & Mather **American Eagle Outfitters** GNC PepsiCo **Goldman Sachs** Pfizer The American Red Cross **ADP** Goodyear Pittsburgh Penguins **BNY Mellon** Google Pittsburgh Pirates **Grant Thornton** Pittsburgh Steelers Bayer BDO Hershey **PNC Financial Services Group** Highmark **PPG Industries Bechtel Corporation** Bloomberg LP PricewaterhouseCoopers Honeywell Aerospace HP The Boeing Company Protiviti **Prudential Boston Consulting** Intel **Campbell Soup Company Ipsos** QVC Cardinal Health JLL Schneider Downs Capital One Johnson & Johnson Siemens Cintas JPMorgan Chase & Co. **Target** Cigna Kennametal Thermo Fisher Scientific Citibank Key Bank T. Rowe Price Citizens Bank **KPMG** Sherwin-Williams Clark & Associates The Kraft Heinz Company UBS Cleveland Clinic LinkedIn Unilever **UPMC Credit Suisse Lockheed Martin Cystic Fibrosis Foundation** L'Oreal U.S. Department of State Deloitte Macy's U.S. Department of the Treasury **Urban Outfitters DHL Logistics** MARC USA U.S. Steel **DICK'S Sporting Goods** McKinsey & Company **Dollar Bank** Merrill Lynch & Co. Vanguard **Dow Chemical** Microsoft Walt Disney

Morgan Stanley

Nestlé Purina

**National Football League** 

Mylan

Wells Fargo Bank

Westinghouse

Williams

Yelp

From the Classroom, To the City, To the World.

**Eaton Corporation** 

**Ernst & Young** 

Freddie Mac

FedEx

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### **Commit to Pitt**

#### **VISIT US**

Prospective freshmen can attend a Pitt Business information session on select weekdays. Details and registration are available online at admissions.pitt.edu. The session focuses on Pitt Business academic programs, experience-based learning opportunities, internships, career development, student life, global options, and more. Students who prefer to visit on another weekday can schedule a different time by calling Pitt Business.

Prospective transfer students may schedule a visit and an unofficial credit evaluation by contacting Pitt Business directly.

To visit the University of Pittsburgh for a general University presentation, campus tour, or event, please register online at admissions.pitt.edu or contact the Office of Admissions at 412-624-7717 or visitctr@pitt.edu.

The University of Pittsburgh is an affirmative action, equal opportunity institution.

#### **CONTACT US**

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Phone: 412-383-9600 Web: www.cba.pitt.edu

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